

2016 Annual Report

"It's time to go beyond the condom."

Letter from the Executive Director

Dear Friends,

We're proud to announce our 2016 accomplishments including adding three new people to our team. Gail King, Deb Levine, and Robert Miller are our newest board members! Each offer a skillset that pushes MCI forward.

We've kept our momentum with media as well. This year we landed NPR Marketplace, The Guardian's Science Weekly, Bust Magazine, The Telegraph, MIT Tech Review, and even published in the Journal of Clinical Oncology. We are officially the voice for new male contraceptives! On outreach and relationships, we presented at the International Consortium on Male Contraception in Paris. There, we explained our nonprofit's strategic model and continued fostering key relationships. We followed this trend in Kenya where we presented an update on new male contraceptives for World Vasectomy Day.

In programs, we pushed for language to put male contraception in the Affordable Care

Act. We also helped Airlangga University to make key advances as they push forward for a Phase

II human clinical trial for Gendarussa. Finally, we started work on a research model

collaborating with leaders in the public health field, which is included in this report.

Thank you! We look forward to when everyone can enjoy the individual and societal benefits of strong male contraceptive options. Here is our 2016 annual report!

With Great Devotion,

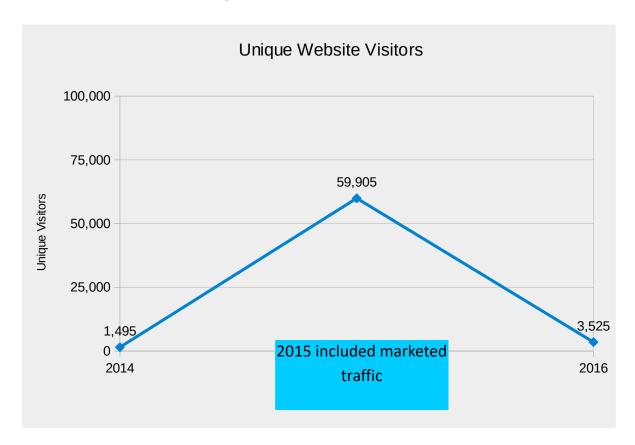
Male Contraception Initiative Aaron Hamlin, MEd, MPH, Esq Executive Director

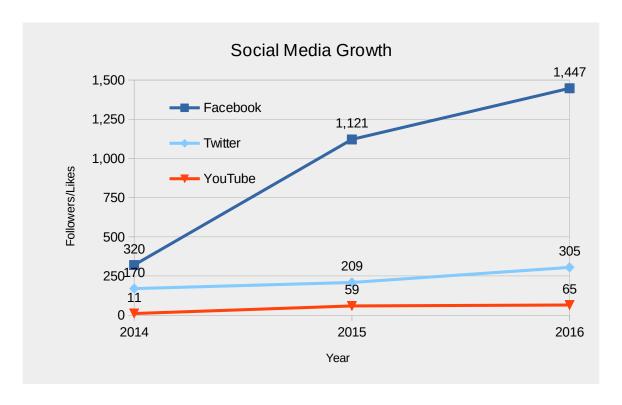
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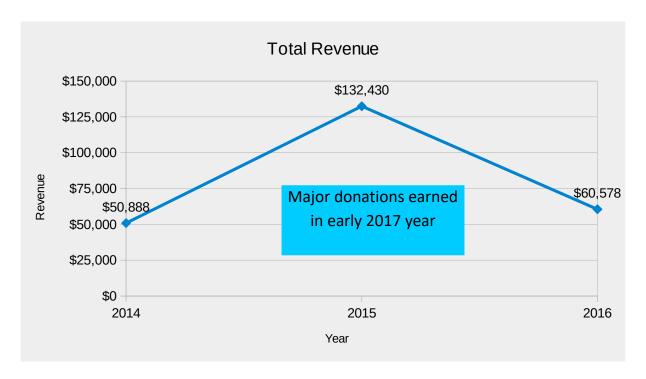
Board of Directors

Dr. David Sokal, Chair Carol Sloan, Vice-Chair Dr. Mitch Eddy, Director Beverly Tucker, Secretary Deb Levine, Director Robert Miller, Treasurer Gail King, Director

Organizational Growth







Thank You For Your Generous Giving!

Aggregate Giving through 2016

Donations < \$1,000

>200 Donors

\$1,000 - \$4,999

Emily Dorman, Mitch Eddy, Pam Frye, Charles Monteith, Carol Sloan, David Sokal,

John Stanbeck, Beverly Tucker

\$5,000 - \$9,999

Benito and Frances C Gaguine Foundation

\$50,000 - \$99,999

Anonymous, The Parsemus Foundation

\$100,000+

DKT International

New 2016 Staff, Directors, & Advisers

Below are the board members who joined us in 2016. We're proud of our team because that's how we do what we do!

Board of Directors



Gail King, MBA
Director
San Francisco, CA

Gail King is an entrepreneurial award winning tech, digital media, and marketing intelligence executive. She specializes in developing and innovating new approaches to gain consumer health and patient insights to address unmet needs.

As an experienced strategic business development professional her focus is on building successful partnerships leading to multi-level beneficial outcomes for all participants.

Gail has partnered with the world's leading biotechnology and pharmaceutical companies to access deeper insights available from emerging market intelligence tools. These insights have facilitated development of patient and provider health education programs, marketing communications and drug development. She has collaborated with leading academic experts to guide use cases involved with leveraging new technologies for accessing health market intelligence. Her work has been instrumental in advancing best practices enabling health marketers to adopt industry compliant digital marketing.

Gail earned her BSBA in marketing at Suffolk University's Sawyer Business School and MBA in management from Fairleigh Dickenson University's Silberman College of Business.



Deb Levine, MA *Director*San Francisco, CA

Deb Levine founded Internet Sexuality Information Services, Inc., now YTH, in 2001, after a decade of work as an innovative educator using technology to advance youth health and wellness. As executive director for the first 12 years, Deb led the organization to push the boundaries of traditional

health education by creating many of the nation's firsts, including an ecard service for STD partner notification (inSPOT, as reported in the New York Times, McSweeney's and CNN); an online STD testing service (STDtest.org, as reported in ABCNews, Los Angeles Times): and a text messaging service (SexINFO, as reported in USAToday, San Francisco Chronicle, Medscape, NBCNews). The team also created and launched the singular annual conference on youth, technology and health, YTH Live (formerly Sex::Tech), which boasts over 500 attendees, national press, and hundreds of thousands of tweets. Under her leadership, the organization won numerous awards, including the Full Circle Fund Technology award, a Webby honoree, the Drucker Innovation award, a Grassroots Techie award and first place in a White House and HHS Challenge, Apps Against Abuse.

Deb has devoted her life's work to changing the way young people access and engage with sexual and reproductive health services, with the goal of a massive cultural shift to reduce shame and embarrassment about sensitive health issues. She has lectured near and far, from San Francisco State to FuturShow in Bologna, Italy, and published in numerous peer-reviewed journals (American Journal of Preventive Health, American Journal of Public Health, Journal of Adolescent Health, and more.) Beginning with the creation of Go Ask Alice! while a health educator at Columbia University, through to her experiences as a Pop!Tech social innovation fellow and a Jefferson Award winner for public service, she has worked tirelessly to include sexual and reproductive health issues in the tech and pop cultural forefront.

You can also find Deb on Twitter @DebLOakland



Robert Miller, MS, CPA, MST, CDFA Treasurer, Director Chestertown, MD

Robert is a Certified Public Accountant and Senior Financial Manager with over 28 years of progressive financial, accounting, and operations management experience in nonprofit organizations. He has directed high-profile projects and

programs to optimize performance, improve efficiency, enhance accountability, and strengthen financial management policies and systems.

Robert has worked at over 15 non-profit organizations at the senior management level, including the National Research Council, Children's Defense Fund, World Vision, American Psychiatric Association, Elizabeth Glaser Pediatric AIDS Foundation, Advocates for Youth, and the National Family Planning & Reproductive Health Association. In addition to being a CPA, Robert has two Master of Science degrees: A Master of Science in Taxation from American University and a Master of Science in Medical Genetics from Indiana University. In the field of genetics, Robert specialized in chromosome analysis and worked for 10 years as a cytogeneticist setting up new labs in a large hospital, medical school, and clinical laboratory.

Robert's unique background converges seamlessly by providing a scientific approach to solving accounting and financial problems. From counting genes to counting beans, Robert is considered a "data liberator", creating unique organizational reporting systems using existing accounting data to issue relevant and timely reports for management and funders beyond the familiar standard reports.

Articles

MCI Website

- An Update On Our Affordable Care
 Act Petition
- Our Visit with Read My Lips Radio
- Two Updates In Male Contraception
- <u>Is It Time for a Vasectomy?</u>
- Better Birth Control for Men How Would It Work? What's in the Pipeline?
- International Consortium on Male Contraception
- It's Men's Health Week, and One
 Doctor Thinks We Should Be Talking
 about Better Birth Control for Guys

- <u>Searching for Katharine McCormick</u>
- How Do You Evaluate the HEX Condom?
- Promising News for Male
 Contraception Insurance Coverage
- Two Contraceptives Are Better Than One
- Male Contraception Begs for a Paradigm Shift
- World Vasectomy Day 2016

Third-Party Publications

 3 New Male Contraception Options That Go Beyond The Condom



Bust Magazine

No, We Still Don't Have Male
 Contraception – But It's Not Men's Fault

The Telegraph



• Prostate Cancer and Vasectomy: Déjà Vu!

Journal of Oncology

Authors: Aaron Hamlin, Dr. Valerie Tarico, Dr. David Sokal (Author and editing)

MCI In the Media

Online & Print

- Science.Mic
- NY Magazine
- Vice News
- Mic.com
- Salon
- LasVegas Now
- Marie Claire
- ATTN
- New Statesman (Britain)
- Popit
- Alternet
- <u>The Irish Examiner</u> (Ireland)
- The Pharmaceutical Journal
- A Woman's Thing
- Bedrock (Netherlands)
- Nina (Germany)
- Medbe (Russia)
- <u>Terra</u> (Portugal)
- <u>Crimen y Razon</u> (Argentina)

- Huffington Post (UK)
- **Genetic Literacy Project**
- MIT Technology Review
- Revelist
- Fusion
- Ask Men
- Marie Claire (UK)
- Stylist (UK)
- Scottish Daily Mail (Scotland)
- Courier Sciences (France)
- <u>Linkiesta</u> (Italy)
- GDTI Magazine (Canada)
- Mashable
- MIT Technology Review
- Revelist (second)
- Fusion (second)
- **Genetic Literacy Project**
- Al-Hasnaa (Lebanon)





NewStatesman

Radio & Podcast Interviews

- Read My Lips Radio
- The Guardian's Science Weekly
- Flash Forward

NPR's Marketplace & Quartz



theguardian

Projects & Activities

<u>International Consortium on Male Contraception</u>

MCI sent our chair, Dr. David Sokal, and executive director, Aaron Hamlin, to Paris at the Institute of Medicine. There, we presented at the first meeting for the International Consortium on Male Contraception (ICMC). While there, we met with researchers and other governmental and non-governmental organizations in the field. David presented for Male Contraception Initiative and gave an update on the status of non-hormonal male contraceptives. (Full blog entry)



(MCI Chair Dr. David Sokal presenting on behalf of MCI to ICMC)

Male Contraceptive Unplanned Pregnancy Modeling

Emily Dorman, from our 2016 board, has led a paper which models out the number of averted unplanned pregnancies given a new male contraceptive in three countries: the US, South Africa, and Nigeria. Our team includes individuals from MCI, Guttmacher, Georgetown, and Princeton. The paper is currently under review for publication. We expect publication in 2017.



Airlangga University - Gendarussa

We've been collaborating with Airlangga University in Indonesia, working with the team behind Gendarussa. The Gendarussa team is led by researcher Dr. Bambang Prajogo (in the middle within picture to the right). They've been working on a nonhormonal male contraceptive derived from a native shrub. This research has already undergone preliminary phase II



human clinical trials. We've visited them with the company of expert toxicologist Dr. Erwin Goldberg (pictured above on left) and public health expert Beverly Tucker (third to the left in the picture below). Additionally, we've been assisting them in organizing their unpublished research. We've introduced them to three large research organizations. Airlanga University just signed a memorandum of understanding with one of those organizations, FHI 360. That connection has since attracted funding for a full phase II human clinical trial.

Additionally, we're working with both Airlangga University and a US university to study Gendarussa's mechanism of action and have identified funding for this project.



WorldVasectomy Day

We sent our executive director to work with the World Vasectomy Day and No Scalpel Vasectomy International teams for World Vasectomy Day in Nairobi, Kenya. Aaron was able to give a live presentation on the acceptability of prospective new male contraceptives as well as provide a Q&A, mediated by Word Vasectomy Day organizer Jonathan Stack. (World Vasectomy Day)



<u>Petition to Include Vasectomies Under the</u> <u>Affordable Care Act (Continued from 2015)</u>

We gathered over 12K signatures at Change.org in a petition to include vasectomies in the Affordable Care Act (ACA). We've complemented this effort with lobbying the Department of Health and Human Services (DHHS), the Institute of Medicine, and the American College of Obstetricians and Gynecologists (ACOG). The agency referring the language (ACOG) that would change the ACA had draft language which would include condoms, vasectomies, and future male contraceptives. Unfortunately, that language changed following a DHHS recommendation from the new administration.

(Affordable Care Act Petition)



Cover vasectomies under the Affordable Care Act

The Affordable Care Act (ACA) was designed to help provide more Americans with preventative care, with fewer out-of-pocket costs. But while most contraceptive methods are covered for women, the only two available to men -- condoms and vasectomies -- are not.

Not only are vasectomies a man's only reliable method of contraception, they are the safest form of permanent contraception available. **Permanent contraceptive options for**

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MCI 2016 Financial Report

Cash Basis Budget vs Actual

	TOTAL				
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	
REVENUE					
4000 Revenue from direct contributions					
4010 Individual contributions	3,082.00	3,035.00	47.00	101.55 %	
4015 Board contributions	2,495.00	7,400.00	-4,905.00	33.72 %	
4020 Corporate contributions		0.00	0.00		
Total 4000 Revenue from direct contributions	5,577.00	10,435.00	-4,858.00	53.45 %	
4200 Revenue from non-government grants					
4210 Corporate grants		10,000.00	-10,000.00		
4250 Nonprofit organization grants	50,000.00	51,000.00	-1,000.00	98.04 %	
Total 4200 Revenue from non-government	50,000.00	61,000.00	-11,000.00	81.97 %	
grants					
5300 Revenue from investments					
5310 Interest-savings/short-term investments	1.00		1.00		
Total 5300 Revenue from investments	1.00		1.00		
Uncategorized Income	5,000.00		5,000.00		
Total Revenue	\$60,578.00	\$71,435.00	\$ -10,857.00	84.80 %	
GROSS PROFIT	\$60,578.00	\$71,435.00	\$ -10,857.00	84.80 %	
EXPENDITURES					
7000 Grants, contracts, & direct assistance					
7020 Grants to other organizations	498.00	498.00	0.00	100.00 9	
Total 7000 Grants, contracts, & direct	498.00	498.00	0.00	100.00 9	
assistance					
7200 Salaries & related expenses					
7220 Salaries & wages	29,595.62	32,929.00	-3,333.38	89.88 9	
7240 Employee benefits - not pension	4,161.61	4,454.00	-292.39	93.44 9	
7250 Payroll taxes	2,507.07	2,838.00	-330.93	88.34 9	
7260 Payroll Service Fees	301.50	312.00	-10.50	96.63 9	
Total 7200 Salaries & related expenses	36,565.80	40,533.00	-3,967.20	90.21 9	
7500 Contract service expenses					
7520 Accounting fees	2,825.00	3,075.00	-250.00	91.87 %	
7530 Legal fees		5,682.00	-5,682.00		
7570 Professional fees - other	9,477.79	15,684.00	-6,206.21	60.43 9	
Total 7500 Contract service expenses	12,302.79	24,441.00	-12,138.21	50.34 9	
8100 Nonpersonnel expenses					
8110 Supplies	267.07	62.00	205.07	430.76 9	
8130 Telephone & telecommunications	79.87	380.00	-300.13	21.02 9	
8140 Postage & shipping		114.00	-114.00		
8150 Computer Software	75.00	87.00	-12.00	86.21 9	
8170 Printing & copying	106.40	106.00	0.40	100.38 9	
8180 Books, subscriptions, references	392.21	228.00	164.21	172.02 9	
8190 Internet/Web/Hosting Fees	383.34	570.00	-186.66	67.25 %	
Total 8100 Nonpersonnel expenses	1,303.89	1,547.00	-243.11	84.29 %	

MCI 2016 Financial Report (Continued)

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
8300 Travel & meetings expenses				
8310 Transportation	233.82	231.00	2.82	101.22 %
8320 Meals	1,000.53	1,278.00	-277.47	78.29 %
8330 Lodging	974.73	1,321.00	-346.27	73.79 %
8340 Airfare	2,415.45	1,635.00	780.45	147.73 %
8350 Conferences, conventions, meetings	2,223.99	2,224.00	-0.01	100.00 %
Total 8300 Travel & meetings expenses	6,848.52	6,689.00	159.52	102.38 %
8500 Other expenses				
8520 Insurance - non-employee related	994.00	237.00	757.00	419.41 %
8540 Staff development/Training	1,894.50	1,419.00	475.50	133.51 %
8550 Bank fees	109.74	123.00	-13.26	89.22 %
8560 Processing fees	195.52	138.00	57.52	141.68 %
8570 Advertising expenses	1,290.00	3,790.00	-2,500.00	34.04 %
8590 Other expenses	352.00	556.00	-204.00	63.31 %
Total 8500 Other expenses	4,835.76	6,263.00	-1,427.24	77.21 %
Unapplied Cash Bill Payment Expenditure	0.00		0.00	
Total Expenditures	\$62,354.76	\$79,971.00	\$ -17,616.24	77.97 %
NET OPERATING REVENUE	\$ -1,776.76	\$ -8,536.00	\$6,759.24	20.81 %
NET REVENUE	\$ -1,776.76	\$ -8,536.00	\$6,759.24	20.81 %

Thank you from the MCI Team!



Left to right: Aaron Hamlin (Executive Director), Gail King (Director), Robert Miller (Treasurer), Deb Levine (Director), Carol Sloan (Vice-Chair), Beverly Tucker (Secretary), Dr. Mitch Eddy (Director), Dr. David Sokal (Chair)